

QUESTION	ANSWER
<p>I. Regarding Contracts for lease of real estate</p>	
<p>1. General terms of the Contract for lease of real estate, adopted by the Board of Directors of Sofia Airport EAD under resolution 4 per Protocol 14/02.06.2005, approved with Order ПД-316/13.07.2005 issued by the Minister of Transport, Information Technology and Communications</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (I.1. General Terms, I.1. ПД-316 MT, I.1. СД ПР14)</p>
<p>2. General terms of the Contract for lease of real estate, adopted by the Board of Directors of Sofia Airport EAD under resolution 2.1 per Protocol 2/29.08.1997, approved by Order ПД-08-852/23.09.1997 issued by the Minister of Transport, Information Technology and Communications</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I.2.)</p>
<p>3. Tariff under article 14 para 1 and Tariff under article 14 para 2 of the General Terms specified in item 1 and item 2 herein above, regulating the method for calculation of overheads and communal expenses related to the use of the leased premises.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (I.3. Tariff)</p>
<p>4. Enclosure A, and in particular – “Representation and premises”, Section 1.1.6 of the IATA standard lease contract for ground handling.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix 4)</p>
<p>5. Documents relating to the performance of the obligation of the lessees for providing and maintaining of security during the agreed lease term, in the form of bank guarantees or deposits – copies of provided bank guarantees and deposits.</p>	<p>The information is available for review in the Physical Data Room under the terms and conditions, referred to in Clause 5.1. of the Concession Documentation - Annex I.5./16.08.2018</p>
<p>6. Documents certifying the physical handing over of the leased premises to the lessees, such as handing over protocols, occupation acts, etc.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, file in Excel format "Rents 01.08.2018")</p>

	Appendix I, item 6 "Occupation Act" contains 140 files)
7. Please confirm if the contracts for lease of real estate listed in Folder 3.0, " <i>Contracts with third parties. Lease of real estate</i> ", in the Physical Data Room, are effective at present.	All contracts for lease of real estate listed in Folder 3.0, " <i>Contracts with third parties. Lease of real estate</i> ", in the Physical Data Room, are effective at present, except: 1. № 100-D-156 / 13.07.2017 for rental of rent-a-car service office № 0A42.1 – terminated on 22.07.2018; 2. № 100-D-94/27.05.2013 terminated on 04.07.2018 New contract № 100-D-265/ 04.07.2018 was concluded for rental of the same premises № A1.036
8. Please provide information and respective documents (annexes, letters, notifications, notices and written statements, etc.) for premature termination of contracts which contain an option for premature termination.	All contracts contain clauses as follows: " <i>The contract may be terminated upon the entry into force of a concession contract for Sofia Airport</i> " or " <i>The contract may be terminated by a 30-day written notice.</i> " So far, no early termination notices have been received.
9. Please provide documents (annexes, letters, notifications, notices and written statements, etc.) relating to the prolongation of the lease term of:	
a) Contracts the term of which, as evident from the provided copies in the PDR, has expired as at today, such as, but not limited to (the list is not exhaustive): <i>Contract № 100-Д-125/29.09.2010;</i> <i>Contract № 100-Д-202/17.10.2012;</i> <i>Contract № 100-Д-43/01.03.2013, etc.</i>	In Annex 16.1., file in Excel format "Rents 01.08.2018" for all lease contracts are specified either the additional agreements for extending their term or the actions taken with regard to the specific contract.
b) Contracts the term of which, as evident from the provided copies in the PDR, has expired as at today, but which provide for optional prolongation by written statement of the parties thereto, such as, but not limited to (the list is not exhaustive): <i>Contract № 100-Д-177/10.10.2014;</i> <i>Contract 100-Д-176/10.10.2014;</i>	In Annex 16.1., file in Excel format "Rents 01.08.2018" for all lease contracts are specified either the annexes (additional agreements) for extending their term or the actions taken with regard to the specific contract.

<p><i>Contract 100-Д-214/21.11.2013;</i> <i>Contract 100-Д-178/10.10.2014, etc.</i></p>	
<p>c) Contracts the term of which expire during the ongoing concession procedure but for which there are pending negotiations, undertakings or expressed willingness for prolongation of the lease term.</p>	<p>Actions are taken for organizing tendering procedures for renting with regard to all contracts with terms, which are about to expire.</p> <p>For areas that are not let by tender procedures, written requests for extension by the lessees are expected.</p>
<p>10. Please provide copies of the following missing documents:</p>	
<p>a) Annex № 100-ДС-10/09.01.2018 to Contract № 100-Д-12/ 21.01.2014</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10a 100-DS-10)</p>
<p>b) Contract № 100-Д-14/ 11.01.2018</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10b 100-D-14)</p>
<p>c) Annex № 100-ДС-223/19.12.2016 to Contract № 100-Д-211/ 19.11.2013</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10c 100-DS-223)</p>
<p>d) Annex № 100-ДС-177/24.10.2016 to Contract № 100-Д-198/04.11.2013</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10d 100-DS-177)</p>
<p>e) Contract for assumption of debt № 100-Д-83/ 05.07.2010 by which Aerotour MM OOD steps in Contract 100-Д-133/ 02.11.2009.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10e 100-D-83)</p>
<p>f) Contract № 100-Д-143/25.03.2013 (the provided copy is not full)</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10f 100-D-143)</p>
<p>g) Contract № 100-Д-19/ 29.01.2007</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.10g LH100-D-19)</p>

<p>h) Contract for lease of premises № D0-44 от 01.10.1998, entered into between Sofia Airport EAD and Lufthansa Cargo.</p>	<p>Not available</p>
<p>11. Regarding premises № 0H05.2</p>	
<p>By Contract № 100-Д-27/20.02.2007 premises with № 0H07.2 have been rented to Aeroflot (for office for sale of airline tickets). By Annex № 100-ДС-168/04.11.2011 the number of the premises has been changed to № 0H05. By Contract № 100-Д-168/30.09.2015 premises with No. 0H04.2 have been rented to Swissport. Later, by Annex №100-ДС-14/16.01.2017, and with the written consent of Aeroflot № 100-23122/16.12.2016, premises with № 0H05.2 have been rented to Swissport.</p> <p>Considering the above, please provide information about: what is the subject matter of the lease agreement with Aeroflot after premises with № 0H05.2 have been rented to Swissport; are there other premises that have been rented to Aeroflot and if the answer is positive – please specify the number of the premises and provide respective document; respectively, if the answer is negative – please provide information if the contract with Aeroflot has been terminated and provide respective document.</p>	<p>By Annex № 100-ДС-41/13.02.2017 to Contract № 100-Д-27/20.02.2007, amended by Anex № 100-ДС-168/04.11.2011 to Aeroflot has been rented an “office for sale of airline tickets № 0H04.2“.</p> <p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.1. (Appendix I, I.11 100-DS-41).</p>
<p>I. Regarding Contracts for lease of advertising sites</p>	
<p>1. General terms of Sofia Airport EAD for lease of advertising sites</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Attached file “Rental Conditions for Advertisers at Sofia Airport" with last update from 27.02.2018)</p>
<p>2. Handing over protocols certifying the physical handing over of the leased sites (e.g. under Contract № 100-Д-147/26.08.2015)</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Attached Files 2.1. and 2.2. with the quoted occupation acts issued</p>

	<p>in connection with Contract № 100-Д-147/26.08.2015 and Contract 100-Д-248/02.11.2017.</p> <p>Unless expressly provided for in the contract, an occupation act shall be issued only if the starting date of the lease does not coincide with the date mentioned in the contract.)</p>
<p>3. Concerning Contract with № 100-Д-229/10.12.2013 – please provide copies of Contract for services relating to maintenance and delivery of compatible aviation products, concluded on 21.09.2000, along with an annex to the said contract concerning the lease of advertising sites, concluded on 19.12.2009</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Provided file</p> <p>3.1. Excerpt from Service Agreement for Storage and Supply of Compatible Aviation Products (SASSCAP) signed on 21.09.2000.</p> <p>3.2. Addendum 2 to (SASSCAP) with subject concerning the rental to advertisers, concluded on 19.12.2003.)</p>
<p>4. Concerning Contract with №100-Д-9/18.01.2016 – please provide copies of Contract No. 100-Д-147/ 26.08.2015 and the applicable discount – Resolution of the Board of Directors of Sofia Airport EAD under item 24 per Protocol 20/ 26.11.2012</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Attached file 4 Resolution of the Board of Directors of Sofia Airport EAD under item 24 per Protocol 20/ 26.11.2012). Contract № 100-Д-147/ 26.08.2015 is with another legal entity and has no relevance to the discount.</p>
<p>5. Concerning Contract with No. 100-Д-97/27.05.2015 – please provide a document certifying that the lease term has been prolonged.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Attached files 5.1. and 5.2. Bid 100-9618_02.05.2018 and Contract 100-Д-248_25.06.2018)</p>
<p>6. Concerning contract with No. 100-Д-158/14.07.2017 - please provide a document certifying that the lease term has been prolonged.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (Attached file 6 Contract 100-ДC-289/19.07.2018)</p>
<p>7. Concerning contract with No. 100-Д-173/28.07.2017 - please provide a document certifying that the lease term has been prolonged.</p>	<p>The Contract has not been renewed after its term has expired.</p>
<p>8. Concerning contract with No. 100-Д-238/27.10.2017 – please provide a document certifying that the lease term has been</p>	<p>The information is available for review in the Electronic section of the Data Room -</p>

<p>prolonged regarding the object “advertising banner, situated next to a glass wall of 9 sectors between the escalators towards level 0 and the passport control hall – arriving passengers at Terminal 2” (the lease period specified in the above mentioned contract is six months as of 01.11.2017).</p>	<p>Annex No. 16.2. (File 8 with Letter 100-3213/08.02.2018)</p>
<p>9. Concerning contract with No. 100-Д-18/12.01.2018 - please provide a document certifying that the lease term has been prolonged regarding the objects “illuminated box A0-16, situated in T12”, illuminated box AA-08 situated in the hall for receipt of baggage of T1” and “branding of two new ramp busses Cobus 3000” (the lease periods specified in the above mentioned contract are respectively 3 months as of 01.01.2018, 2 months as of 01.02.2018 and 2 months as of 21.01.2018).</p>	<p>Contract No. 100-Д-18/12.01.2018 is being performed according to the terms laid down therein. The terms regarding “illuminated box A0-16, situated in T12”, illuminated box AA-08 situated in the hall for receipt of baggage of T1” and “branding of two new ramp busses Cobus 3000” are not extended. Currently, the contract is effective only with regard to the promotional items under item 4 Advertising banner (2.01 square meters) located above the entrance of the Pliska Hall/ Level 1/ Terminal 2 and item 5 Two banners (3.62 square meters in total) placed on a glass railing at escalators from level 1 to level 0/ Terminal 2. Advertising period for these promotional items is twelve months from 15.11.2017.</p>
<p>10. Concerning contract with No. 100-Д-248/02.11.2017 – please provide Requirements from 29.09.2017 of the Executive Director of Sofia Airport EAD recorded in letter No. 100-20076/12.10.2017.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (File 10.1. Resolution of the Board of Directors of Sofia Airport EAD under item 11 per Protocol 16 of 29.09.2017, adopting the requirements for granting the advertising form “Foundations for deployment of advertising kiosks, providing free battery charging of mobile devices” and 10.2. Offer 100-20076/12.10.2017).</p>
<p>11. Concerning contract with No. 100-Д-18/12.01.2018 – please provide Offer 100-22837/20.11.2017 and Offer 100-22838/20.11.2017.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (File 11.1. Offer 100-22837/20.11.2017 and 11.2. Offer 100-22838/20.11.2017)</p>

<p>12. Concerning contract with No. 100-Д-6/04.01.2018 – please provide Offer 100-23887/01.12.2017.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (File 12 Offer 100-23887/01.12.2017)</p>
<p>13. Concerning contract with No. 100-Д-28/18.01.2018 – please provide Offer 100-24031/04.12.2017.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.2. (File 13 Offer 100-24031/04.12.2017)</p>
<p>II. Contracts for hiring of parking places</p>	
<p>1. Please confirm whether the following contracts are no longer in force, respectively please provide evidence for their renewal:</p> <ul style="list-style-type: none"> • Contract №100-D-117/21.06.2013; • Contract №100-D-136/22.07.2013; • Contract №100-D-131/28.07.2016. Also, please provide Appendix 1 to Contract №100-D-131/28.07.2016 and confirm it relates to the hiring of parking place at the parking in front of Terminal 1; • Contract №100-D-69/27.03.2017; • Contract №100-D-200/04.09.2017; • Contract №100-D-184/15.08.2017; • Contract №100-D-161/14.08.2013; • Contract №100-D-143/15.08.2014. Also, please provide the missing pages of Contract №100-D-143/15.08.2014, including the execution page; • Contract №100-D-140/13.08.2015. 	<p>1.1. Contract №100-Д-117/21.06.2013 – extended by 100-ДC-247/22.06.2018;</p> <p>1.2. Contract №100-Д-136/22.07.2013 – extended by 100-ДC-267/06.07.2018;</p> <p>1.3. Contract №100-Д-131/28.07.2016 – extended by 100-ДC-263/03.07.2018 – relates to hiring of parking place in the strictly guarded area at the apron. Contract №100-Д-131/28.07.2016 is provided again together with Annex No.1;</p> <p>1.4. Contract №100-Д-69/27.03.2017 – extended by 100-ДC-286/19.07.2018;</p> <p>1.5. Contract №100-Д-200/04.09.2017 – extended by 100-ДC-271/06.07.2018;</p> <p>1.6. Contract №100-Д-184/15.08.2017 – extended by 100-ДC-284/19.07.2018;</p> <p>1.7. Contract №100-Д-161/14.08.2013 – extended by 100-ДC-288/19.07.2018;</p> <p>1.8. Contract №100-Д-143/15.08.2014 – extended by 100-ДC-285/19.07.2018 – Contract 100-Д-143/15.08.2014 is provided again;</p> <p>1.9. Contract №100-Д-140/13.08.2015 – extended by 100-ДC-287/19.07.2018</p> <p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.3. (Files 1.1.-1.9.)</p>
<p>2. Please provide evidence for the renewal of the following contracts:</p>	<p>2.1. Contract №100-Д-194/31.08.2017 – extended by 100-ДC-272/06.07.2018;</p>

<ul style="list-style-type: none"> • Contract №100-D-194/31.08.2017 (according to the information available in the Physical Data room the duration of the contract is until 18.08.2018); • Contract №100-D-202/07.09.2017 (according to the information available in the Physical Data room the duration of the contract is until 01.09.2018); • Contract №100-D-136/07.03.2018 (according to the information available in the Physical Data room the duration of the contract is until 15.08.2018); • Contract №100-D-149/20.03.2018 (according to the information available in the Physical Data room the duration of the contract is until 07.09.2018); • Contract №100-D-144/20.08.2015 (according to the information available in the Physical Data room the duration of the contract is until 16.08.2018); • Contract №100-D-178/19.10.2015 (according to the information available in the Physical Data room the duration of the contract is until 22.08.2018). 	<p>2.2. Contract №100-Д-202/07.09.2017 – the client is expected to submit a request for extension;</p> <p>2.3. Contract №100-Д-136/07.03.2018 – terminated from 15.08.2018;</p> <p>2.4. Contract №100-Д-149/20.03.2018 - the client is expected to submit a request for extension;</p> <p>2.5. Contract №100-Д-144/20.08.2015 – New Contract 100-Д-292/24.07.2018 has been concluded</p> <p>2.6. Contract №100-Д-178/19.10.2015 – extended by 100-ДC-298/27.07.2018. The information is available for review in the Electronic section of the Data Room - Annex No. 16.3. (Files 2.1., 2.5. and 2.6.)</p>
<p>3. Please confirm that Contract №100-D-1/06.01.2011 relates to the hiring of parking place at the parking in front of Terminal 1 and confirm whether the contract is still in force.</p>	<p>3. Contract №100-Д-1/06.01.2011 is for use of parking place in the strictly guarded area of the apron and it is still in effect.</p>
<p>4. Please provide Appendix 1 to Contract №100-D-50/13.03.2015 and confirm that the contract relates to the hiring of parking place at the parking in front of Terminal 1.</p>	<p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.3. (File 4 Appendix 1 to Contract №100-Д-50/13.03.2015 is provided. The Contract is for use of parking place in the strictly guarded area of the apron.)</p>
<p>5. Please specify the date of signing of Contract №100-D-207/18.09.2017.</p>	<p>5. The signing date is 18.09.2017.</p>
<p>6. Please confirm whether Contract of 21 May 2003 between Sofia Airport EAD and SITA INC BV – BULGARIA BRANCH, UIC 131028632 is still in force and please provide an act for its termination according to Art.5 of the Contract (if there is such act), Occupation act according to Art.4.1 of the Contract (if there is such act) and Appendix 1 to the Contract. Please clarify to which terminal the Contract relates.</p>	<p>6. The Contract of 21.05.2003 is in force and refers to a service parking lot in front of Terminal 1.</p> <p>The information is available for review in the Electronic section of the Data Room - Annex No. 16.3. (File 6 Annex 100-ДC-127/22.08.2008 and Appendix №1)</p>
<p>7. Please provide the General terms and conditions for hiring of parking places and</p>	<p>There are no such documents as General terms and conditions for hiring of parking</p>

<p>the acts for the transfer of possession over the objects hired (occupation acts, handover protocols, other) applicable to the contracts for hiring of parking places provided in the Physical Data room, Folder 3. Contracts with third parties. Contract for hiring of parking places.</p>	<p>places and acts for the transfer of possession. The parking places are not leased, but the service is provided - the right to park in public parking lots by issuing cards for access to the car parks.</p>
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