

№	Question	Answer
1.	In relation to the Tender Documents, please confirm whether every mention of only "translation", without specifying whether an official or an unofficial translation is needed, is to be interpreted as "unofficial translation". Specifically, please confirm that it would be sufficient Form A "Application", Form A "Binding Proposal", and Form A "Proposal" to be provided with an unofficial translation in Bulgarian, in case they are prepared in English.	Yes, we confirm.
2.	In relation to the Application and the Offer, including the attachments to the Application and the Offer (including the declarations and all other documents, which will be filled and provided by every member of the Consortium, signed manually and scanned as PDF, respectively submitted on Electronic device), please specify whose electronic signature should validate the correctness of said documents as per the requirements of point 7.1 of the Tender Documents. Our understanding is that these documents should be validated by the electronic signature of the Leading member of the Consortium or its proxy (including attorney-at-law) authorised by the power of attorney, under Form B.	In case of a consortium, the Application, Binding Proposal and the Proposal shall be signed by the Lead Member's representative empowered pursuant to the Power of Attorney. The forms to be attached to the Application, Binding Proposal and Proposal, each provides expressly who has to sign it (whether the Lead Member or each member of the consortium)
3.	Please confirm what should be the term of validity of the Participation Guarantee, under point 6.3 (b) of the Tender Documents, given that point 6.3 (b) of the Tender Documents and Form D to Appendix 3, part 1 Application specify different terms of validity.	Please see answer published on 6th August 2018
4.	Please confirm whether the Participation Guarantee is to be provided as an original with an official translation in Bulgarian, respectively legalised (in case of an attached apostile).	The Participation Guarantee has to be provided as an original, duly signed by the legal representatives of the bank, with an official translation in Bulgarian, legalized where necessary. The Grantor reserves the right to amend the Tender Documents to reflect this understanding.
5.	Please confirm whether the Participation Guarantee is to be issued in the name of the Consortium as a Participant or in the name of the Leading member, as appointed by the Consortium.	In case of a consortium, the Participation Guarantee shall be issued in the name of the Consortium
6.	Point 6.3 (b) provides for a maximum of the guaranteed amount by the Participation Guarantee of €2,000,000. Does this mean that a Participation	The maximum guaranteed amount under the Participation Guarantee shall be equal to

	Guarantee for a lower amount is allowed to be provided?	2,000,000 Euro. A maximum guaranteed amount less than 2,000,000 Euro is not acceptable
7.	Who is to sign the tables under Form G, Appendix 3, part 1, filled by each member of the Consortium - the Leading member, appointed by the Consortium, or each member of the Consortium is to sign their respective table?	Each member of the consortium shall complete and sign its respective Form G
8.	In relation to the declarations, under Forms E.1 and E.2 in Appendix 3, part 1 of the Tender Documents, please confirm who is to sign them - the lawful representatives of each member of the Consortium or every single member of the managing and supervisory boards of each member of the Consortium (in case there are such).	Each of the declarations under Forms E.1 and E.2 in Appendix 3, part 1 of the Tender Documents has to be signed by the legal representative/s of the Bidder and if it is a Consortium – by the legal representative/s of each Consortium Member. Where applicable, such declarations have to be signed by the legal representative/s of respective Subcontractor or Third Party.
9.	In relation to the financial and the technical proposal of the Consortium as Participant, our understanding is that the Consortium is to prepare a general technical proposal and a general financial proposal (consolidated by the proposals of the separate members of the consortium). Please confirm whether such is the case.	The Proposal shall include a Technical Proposal and a Financial Proposal to be prepared in compliance with Schedule 4 of the Tender Documents. A Bidder or a Consortium shall submit only one Offer including, inter alia, one Technical Proposal and one Financial Proposal
10.	Please specify whether in relation to Appendix 5: Minimum technical requirements to the Tender Documents, which documents, that should be applied as of the submission of the Offer, are to be provided.	No documents have to be provided. The Technical Proposal shall comply with the Minimum Technical Requirements set out in Appendix 5
11.	Form D: Declaration on the origin of funds under Measures against Money Laundering Act in Appendix 3, part 1 to the Tender Documents provides that the form of said declaration may be amended . Please confirm when are we to expect the final form of said declaration.	According to Article 66 paragraph 2 of the Measures Against Money Laundering Act (MAMLA), the form and requirements for submission of such declaration are to be defined by a regulation on the implementation of MAMLA. According to § 10 of the Transitional and Concluding Provisions of MAMLA, the Council of Ministers is required to approve such regulation within 5 months following the enforcement of MAMLA, i.e. by 1 September 2018. Currently, there is no such regulation published yet.
12.	In relation to Form C: List of classified information, please specify whether it is mandatory to provide such form, if we consider the Application and the Offer as not containing classified information. In case it is mandatory to provide such form, please specify who is to sign it.	Submitting Form C is not mandatory in cases where the Application and the Offer do not contain confidential information. In the case of confidential information and submitting Form C in the presence of a consortium, the Form shall be signed by the Lead Member.

13.	Please provide Annex 11b and Annex 11c to the Concession Agreement in Word format in Bulgarian and in English.	Word format apps will be posted on the Concession website under the "Procedure" section.
14.	Please confirm whether a member of the Consortium, appointed as an Airport Operator, must provide the Third Party Undertaking.	Confirmed. An Airport Operator being member of the Consortium (which will become Airport Operator Shareholder under the Concession Agreement) does not need to provide the Third Party Undertaking.
15.	In relation to point 4.6 of the Tender Documents and article 61(2), (3) and/or (5) and/or article 64(1) of the Concessions Act, please specify whether any documents in relation to subcontractors are required, what these documents are and when are they to be provided, in case of use of subcontractors.	It is not possible to list specific documents as it depends on the specific activity to be performed by the respective Subcontractor (for example, construction or providing security services). In any case, as these would be documents that are related to the conditions for participation, they have to be provided together with the Application and only with respect to Subcontractors designated as such in the Application.
16.	Please confirm that Form B "Declaration of validity term of the Offer" is to be signed only by the Leading member of the Consortium and not by each of its members.	Yes, we confirm.
17.	Please confirm that Form D "Origin of funds" is to be signed only by the Leading member of the Consortium and not by each of its members.	Yes, we confirm.
18.	Please confirm whether a translation only in Bulgarian or a translation in both Bulgarian and English would be necessary, in case of a document, provided in a language different than Bulgarian and/or English.	Each document that is provided in a different language than English or Bulgarian shall be accompanied by an English non-official translation and a Bulgarian non-official translation.
19.	Pursuant to the Tender Documents and more specifically Form A "Binding proposal", point 2 "With regard to the Technical proposal" the bidders are obliged to provide a summary of the plans, under points 2.1 - 2.5. Please confirm the approximate volume and the major elements of the content of said summary, as well as whether the summary is to be prepared as a separate document - a summary of each plan, or it is to be included as a text in Form A "Binding proposal" itself.	The summary shall be included as text in the Form A
20.	Please confirm that an unofficial translation in Bulgarian of the required annual financial statements would suffice, respectively that no legalisation or attachment of an apostile would be necessary.	Yes, we confirm.

21.	Please confirm that an unofficial translation in Bulgarian would suffice in relation to the Technical and the Financial proposal.	If the Technical and Financial Proposals are submitted in English, a non-official translation in Bulgarian shall be attached
22.	Please confirm whether the power of attorney (if it is applicable) should be provided in hard copy; please specify who should sign the power of attorney (the authorised representative of the Lead Member)?	The power of attorney shall be provided in original, in hard copy, plus legalization/Apostille if issued outside Bulgaria. In case of a consortium it shall be issued by the Lead Member
23.	Please confirm who should sign the list of the people suggested to occupy managerial positions; do you need official translation of the document or unofficial translation in Bulgarian is sufficient; do you need this document to be presented in original?	Please refer to Clause 6.5(b) as to the requirements in relation to the documents to be submitted as part of the Offer