

№	Question	Answers
1	In relation to file 7.19, could you please provide the annual average wage breakdown categorised only in operational and administrative (non-operational) staff? In addition, is it possible to provide the same information also for social security and benefits, holiday paid, unused leaves and pensions?	This information is available in the Virtual Data Room – <b>Appendix 7.4.7.</b>
2	Is it possible to know what is the average salary plus any other social benefit in relation to the different age profile of the employee?	This information is available in the Virtual Data Room – <b>Appendix 7.4.7.</b>
3	Could you please provide Ground handling P&L breakdown at least for FY2017?	The information for 2016 and 2017 is available for review in the Physical Data Room in accordance with the rules and conditions, set out in clause 5.1. of the Tender Documents – <b>Appendix 2.21.</b>
4	Could you please provide 2017 costs breakdown for each of the three services (VIP A, Balchick and Cosmos Hotel) outside of the concession perimeter?	VIP A, Balchik and Cosmos Hotel – Varna are outside of the concession scope and therefore we would not provide information in response to this question.
5	Do you manage any other retail activities other than those included in Duty Free shops?	The retail units, except for the duty-free shops are leased and are not managed by Sofia Airport EAD.
6	Could you please provide the Power & Gas furniture agreements?	<p><b>Electricity:</b> The information is available since <u>03.09.2018</u> for review in the Physical Data Room in accordance with the rules and conditions, set out in clause 5.1. of the Tender Documents – <b>Appendix 3.43.</b></p> <p><b>Gas:</b> The information is available since <u>05.09.2018</u> for review in the Physical Data Room in accordance with the rules and conditions, set out in clause 5.1. of the Tender Documents – <b>Appendix 3.58.</b></p>
7	With reference to the electricity consumed by third parties through airport’s electrical equipment, is this electricity totally paid by third parties? Is there any mark up on the electricity “sold” to third parties?	<p>The electricity consumed by third parties through airport’s electrical equipment is fully paid by such third parties.</p> <p>There is no mark-up on the electricity consumed by third parties, it is paid at the rates of the electricity suppliers.</p>
8	Could you please provide a breakdown on the fuel costs? Is Diesel for heating comprised in "fuel and lubricants" costs?	<p>The information (data for 2016 and 2017 in MS Excel file format) is available in the Virtual Data Room – <b>Appendix 1.25.</b></p> <p>Yes diesel for heating is included in the costs.</p>

		The diesel, used for heating - this information is available in the Virtual Data Room – <b>Appendix 11.14.</b>
9	Could you please provide a breakdown of the passenger's volume per Terminal in 2017 and 2016?	This information is available since <u>05.09.2018</u> in the Virtual Data Room – <b>Appendix 2.1.3.1.1.</b>
10	Could you please provide split between regulated and not regulated opex costs with regards to FY2017?	This information is available in the Virtual Data Room – <b>Appendix 1.26.</b>
11	Could you please provide breakdown of Cost of Goods Sold?	The information is available for review in the Physical Data Room <u>since 21.08.2018</u> in accordance with the rules and conditions, set out in clause 5.1. of the Concession Documentation – <b>Appendix 1.11.</b> Folder 1.2.1 - 2.2.5.3.
12	Can you confirm that all mitigation commitments made in the EIAs undertaken for T2 and the new runway have been implemented in full and that no CAPEX related to these is outstanding?	<p>The obligations, arising from the EIA decisions, permitting the implementation of the projects for the new terminal and the new runway system, are fully observed and there are no unsettled CAPEX, arising from or related to them.</p> <p>The regular inspections, performed by the Regional Inspectorate of Environment and Waters – Sofia have found no violations or issued any prescriptions, regarding the compliance with the conditions, set out in the Decisions on the EIA. RIEW Sofia’s latest request for a report on the fulfillment of the conditions, set out in the Decisions on the EIA, was issued in September 2007. After the requested information was provided, there have been no further communications or additional requests in that respect, with the supervisory body.</p>
13	Please can you provide log books of water levels in the River Iskar? Can you confirm the number of days in the last 3 years that the water was in the 'red zone' as defined by your monitoring procedure?	No levels in the red zone have been observed.
14	Please provide maintenance records for all oil-water interceptors on the airport?	There are a total of three oil-water interceptors, inspected by the water-supply and sewerage personnel at the airport, through which rain water passes, before discharged into River Iskar. The inspections are carried out, based on the prescribed schedule, according to the applied methodology – Technical Logbook, filling-in the internal inspection reports. This information is available in the Virtual Data Room – <b>Appendix 11.15.</b> (file 14.1 – Technical Logbook for oil-water

		<p>interceptor G 100; file 14.2 – Inspection Report, covering the period until the end of September 2018 for G 100; file 14.3 – Technical Logbook for oil-water interceptor G 550; file 14.4 – Inspection Report, covering the period until the end of September 2018 for G 550; file 14.5 – Technical Logbook for oil-water interceptor G 750 и file 14.6 – Inspection Report, covering the period until the end of September 2018 for G 750.</p> <p>Furthermore, ongoing monitoring is also carried out – laboratory analysis of the waters, downstream of the oil-water interceptors and upstream of the discharge point into River Iskar, according to the specified schedule and based on the indicators, set out in the Authorizations for discharging waste water into surface water courses.</p> <p>As for the oil-water interceptors, positioned upstream of the discharging into the urban sewerage system, on the stream of the rain-water draining from the oils and lubricants storage area – regular cleaning is carried out by a specialist company, replacing the perlite in the cartridges.</p> <p>The latest cleaning and maintenance of the oil-water interceptors were performed on 22.02.2017 by Yuval 2007 EOOD, as evidenced by the issued report – <b>Appendix 11.15.</b> (file 14.7).</p>
15	Please provide corespondence from the regulators that indicate that they are satisfied with the quaterly and annual noise reports prepared by the airport?	<p>The results of the inhouse ongoing environmental noise measurements are submitted by Sofia Airport EAD to the Regional Inspectorate of Environment and Waters – Sofia and the Executive Environment Agency as quarterly and annual reports, pursuant to art. 31 of Ordinance No. 54 of 13.12.2010 on the national environmental noise monitoring system. The quarterly reports are published on EEA’s website, and the information from the annual report is summarized in the Regional Annual Report on the Condition of the Environment, issued by the RIEW Sofia and in the National Report on the Environmental Protection Status, Noise Pollution Section of the EEA.</p> <p>There is no correspondence (communications) from the regulators with respect to the volume and contents of the aviation noise information, provided by Sofia Airport.</p>